

Newspaper Clips

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HT Mumbai

MOST CLEARED JEE-ADVANCED FROM COACHING HUB ANDHRA

Bhavya Dore

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MUMBAI: The coaching class effect shows in the Joint Entrance Exam (JEE)-Advanced results, which were declared on Friday, as Andhra Pradesh followed by Rajasthan have emerged as the states from where most students cracked the exam. Both states are big coaching class hubs.

JEE-Advanced is the second part of the test that determines entry to the Indian Institutes of Technology (IITs).

The share of students clearing the exam from Andhra is 17.3%, a marginal dip from 17.7% last year. In Rajasthan, the share has risen to 16.4% from 14.7% in 2012. The state-wide analysis of 2012 and 2013 results was done by SDSLabs, a student-run lab at IIT-Roorkee.

Until a few years ago, Rajasthan, powered by the coaching hub of Kota, was the top performer, but in recent years, Andhra has risen, with a large coaching class industry mushrooming there. The all-India topper, Sai Sandeep Reddy, was from Andhra, as was second ranker Ravi Chandra.

“There is nothing surprising about this. These are major coaching destinations,” said Gautam Barua, director of IIT-Guwahati. “The results are not very different from past few years.”

However, this is not an official analysis from the IITs. “We have not done any such analysis, so I can’t comment now,” said HC Gupta, JEE 2013 chairperson.

IIM-A posts lower surplus after providing for pension

VINAY UMARJI

Ahmedabad, 26 June

For a second consecutive year, the Indian Institute of Management-Ahmedabad (IIM-A) achieved an operating surplus in 2011-12. Though almost negligible, IIM-A posted a net operating surplus of ₹45,000 in 2011-12 against ₹6.83 crore the previous year.

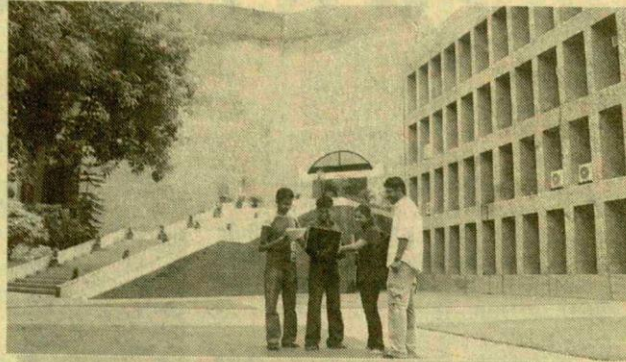
"The Institute achieved an operating surplus for the second year in a row, despite having to set aside about ₹30 crore towards meeting pension liabilities. This was possible through a prudent watch on expenses and making concerted efforts to enhance and diversify the sources of revenue," said Samir Barua, former director of IIM-A. "The initiatives taken by the institute have laid the foundation for creating a sound financial position for the years ahead."

IIM-A would have earned a net operating surplus of ₹8.149 crore in the year. However, the institute transferred around ₹8.145 crore to its corpus fund, thereby bringing it down to ₹45,000.

It is the cumulative hikes in fees for its flagship post-graduate programme (PGP), as well as management development programmes (MDPs), that have boosted its income. Cost rationalisation has also paid off.

"The financial self-sufficiency was achieved not only through enhancing revenues from various activities but also through rationalisation of costs wherever is possible. There is further scope for adding to the corpus. I think an institute of IIM-A's size needs a corpus of at least \$50 million (₹300 crore) to fund new initiatives to grow its performance and reputation," said Barua.

IIM-A generated a net surplus for the first time in 2010-11 at ₹6.83 crore against an operating loss of ₹50.49 lakh in 2009-10, and ₹6.33 crore the



BALANCE SHEET

(In ₹ crore)	2009-10	2010-11	2011-12
INCOME			
Fees and other income from long-duration programmes	54.81	61.59	77.34
Income from MDPs, programmes and projects, etc.	40.62	51.22	52.37
Interest on investments	4.19	4.23	4.75
Other interest	NA	0.04	0.09
Other income	8.55	11.17	10.17
Transfer from funds	5.92	4.34	6.49
Total (A)	114.16	132.66	151.12
EXPENDITURE			
Establishment expenses	49.43	47.06	60.89
Other administrative expenses	8.8	10.61	10.83
Direct expenditure on long duration programmes	16.3	18.78	23.7
Expenditure on MDPs, programmes and projects, etc.	28.66	33.4	34.2
Depreciation	11.46	11.57	13.36
Total (B)	114.67	121.44	142.98
Excess of income over expenditure for the year (A-B)	(-0.50)	11.22	8.1495
Transfer to corpus/capital fund	NA	4.38	8.145
Net surplus	(-0.50)	6.83	0.0045

year before. In 2008, IIM-A had announced a nearly six-time increase in fee from ₹2 lakh to ₹11.5 lakh for its flagship two-year PGP in management. Fees were further increased in the next two years to ₹15.5 lakh for the 2012-14 batch.

Talking about the transfer to the corpus fund in order to reduce the pension liabilities, Barua said: "When I assumed directorship, the pension liabilities of the institute were not fully funded. We added

over ₹100 crore to the corpus for meeting the pension liability. Today, with a fund of ₹137 crore, the liability is fully funded."

While fee hikes for its management programmes have helped the institute post a surplus, it has also helped IIM-A reach out to students from economically weaker sections through its fee waiver scheme. In the past five years, IIM-A has waived ₹40 crore of fee to help needy students.

HT New Delhi

India's first national aviation varsity soon

Nagendar Sharma

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NEW DELHI: If everything goes as planned, the nation will soon have its first national aviation university. The Centre would seek Parliament's nod during the monsoon session beginning next month for the university scheduled to come up in Rae Bareilly, the Lok Sabha constituency of Congress chairperson Sonia Gandhi.

The law ministry has already endorsed the civil aviation ministry's draft bill for the university, to be named after former prime minister, the late Rajiv Gandhi.

The centre has sanctioned an initial amount of ₹80 crore

and around 26 acres of land for the university.

“Despite existence of a large number of private institutions in India that provide aviation education and training, there is a general consensus among stakeholders that the number of programmes offered, depth of course content and existing infrastructure facilities are not sufficient to meet the industry requirements,” the civil aviation ministry stated in its note.

“The proposal for creating an institution for the country's civil aviation sector should be done in the form of a central university for specialisation in aviation,” the law ministry stated in its note, supporting the move.

Top recruiters hired fewer students in 2013. In 2011, the top recruiter ICICI Bank hired more than 180 students. This year's top recruiter hired less than half of that number.

The mix of sectors in the top 10 recruiter list remains almost the same in the past few years. Infosys (2011) and IBM (2012) are two biggies missing from this year's list.

Companies like Goldman Sachs used social media aggressively to woo top talent. It upgraded its web-based content & launched a global app.

Non-Indians at global B-schools like Insead, Wharton are showing an interest in doing internships with Indian students with companies like BCG.

65 OUT OF 80 companies were first-time recruiters at IIM Rohtak that placed its second batch. In percentage terms, it is 81.25%.

10%

students opted for a career in sunrise sectors like pharma, healthcare, e-commerce and education at IIM Shillong. This is a first for the institute.



India Inc Woes Millennials

A few aggressive companies are going all out to attract talent even in a slowdown, as data from 21 top B-schools shows. There were quite a few surprises this year, and new entrants upstaged older players in this war

List Of Top 10 Recruiters At Each Of The Top 10 B Schools

IIM AHMEDABAD		IIM BANGALORE	
COMPANY NAME	OFFERS	COMPANY NAME	OFFERS
Boston Consulting Group	15	Boston Consulting Group	12
Accenture	13	Amazon	10
Airtel	11	Goldman Sachs	10
McKinsey & Co.	10	McKinsey & Co.	10
Cappgemini	10	HSBC	9
Bain & Company	9	Microsoft	8
Goldman Sachs	7	TCS	7
Amazon	7	Mahindra & Mahindra	7
		Cognizant	7

*IIMA shared top 8 because too many were tied at the 9th & 10th spot, it said.

IIM CALCUTTA		IIM LUCKNOW	
COMPANY NAME	OFFERS	COMPANY NAME	OFFERS
Bharti Airtel	11	Cognizant	14
EXL Service	11	Deloitte Consulting	13
Reliance	10	Hindustan Unilever	12
HSBC	9	Cappgemini	11
Amazon	8	Latent View	11
Bain & Company	7	Boston Consulting Group	9
Boston Consulting Group	7	Procter & Gamble	8
ICICI Bank	7	Bharti Airtel	8
Procter & Gamble	7	Accenture	7
Royal Bank of Scotland	7	Ernst & Young	7

IIM SHILLONG		XLRI	
COMPANY NAME	OFFERS	COMPANY NAME	OFFERS
Infosys	9	ITC	13
Cognizant	8	Bharti Airtel	12
HSBC	6	ICICI Bank	10
Deloitte	4	Standard Chartered	10
Daimler	4	Wipro	10
Yes Bank	3	Mahindra & Mahindra	9
Nomura	2	Cappgemini	8
JP Morgan Chase	2	Axis Bank	7
Citibank	2	Cognizant	7
Ranbaxy	2	PWC	6

FMS, DELHI		IIFT, DELHI	
COMPANY NAME	OFFERS	COMPANY NAME	OFFERS
Cappgemini	12	HCL	15
ITC	11	Goldman Sachs	8
Deloitte	7	Cognizant	7
Vodafone	6	Interlobe	7
BPCL	6	Tata Steel	7
Bharti Airtel	5	Google	5
Mahindra & Mahindra	5	TCS	5
Nestle	4		
Amex	4		
Standard Chartered	3		

NMIMS		SP Jain Institute of Management Research	
COMPANY NAME	OFFERS	COMPANY NAME	OFFERS
Wipro	20	GE	8
Cognizant BC	13	Cappgemini	7
Cappgemini	10	Deloitte	7
Accenture	9	3M	6
CRISIL	9	Hindustan Unilever	6
HDFC Bank	8	Kraft	6
JP Morgan	8	Google	5
GE	7	TAS	5
KPMG	7	HCCB	4
Idea	7	Procter & Gamble	4

SAUMYA BHATTACHARYA & SREERADHA D BASU
NEW DELHI | MUMBAI

The IT services sector is perhaps the worst hit by global economic turbulence over the past few years. But when one company from this industry hires more MBAs from 21 top B-schools than any other company across all sectors, you know it is doing something right. Cognizant, number one in India's Top Recruiters list this year, also featured in the top ten in the previous two years.

It hires one MBA for every 20-25 tech professionals and this, the company believes, is the best way to beat the industry-wide slowdown. "Our industry-leading growth is, in part, a function of our ability to proactively provide solutions to business problems and not just technological capability. This attribute is strengthened by our MBA talent," says R Chandrasekaran, group chief executive, technology and operations. At Cognizant, MBAs undertake a varied spectrum of roles such as IT consulting, client relationship management, business development, opportunity assessment, M&A, business integration and analytics. The company hired more than 200 MBA students from the 2013 graduating batch.

And it is not done hiring yet. "We now have several groups within our Emerging Business Accelerator businesses, looking for MBA talent for their ventures," says Chandrasekaran. ET reached out to the country's top 21 B-schools and compiled hiring data from over 119 companies to put together the third edition of 'India's Top Recruiters List'. Cappgemini, a new entrant in this list, made it all the way to the number two slot. "We doubled our B-school hire intake this year," says Rajesh Padmanabhan, head, HR. "We engage with a few campuses and keep reviewing this list based on our experience

of candidate performance, retention rates and their overall progress," says Padmanabhan. BCG, which was also the top recruiter at IIM A, B and C, is now looking beyond. "We also recognise that there are other bright people who for some reason have not made it to IIMs. We would like to see if that talent gets attracted to BCG," says Nandgaonkar.

The firm also hired five Indian-origin graduates from Insead, the Wharton School, and Kellogg School of Management. "We are seeing non-Indians at these B-schools wanting to do India stints as it is an addition to the resume," says Nandgaonkar. For Goldman Sachs, the lone investment bank among the top 10 recruiters, this year was the most aggressive in recent memory. Says Buntty Bohra, MD: "We have been growing over the past seven to eight years and are expanding the breadth of our internship experience."

Goldman Sachs visited 68-plus campuses this year, and Bohra himself visited more campuses than ever. The firm used social media aggressively to woo top talent. It significantly upgraded its web-based content to communicate with the generation of millennials and also launched a global career app in February 2013. "If we are not connecting where the future of workforce is, we are not doing it right," says Bohra. Airtel's hiring numbers have remained the same, but this year, it reviewed the campuses it visits. "We have made our list crisp," says Krish Shankar, executive director, HR at Bharti Airtel. The company also picked some young leaders for its overseas operations in Africa from campuses this year.

(With inputs from Anumeha Chaturvedi)

INDIA'S TOP RECRUITERS 2013	
COMPANY NAME	RANK
Cognizant	83 1
Cappgemini (new)	70 2
Deloitte	68 3
Wipro	68 3
Bharti Airtel	53 5
ICICI Bank	49 6
Accenture	48 7
TCS (new)	47 8
BCG	43 9
Goldman Sachs (new)	38 10

"Goldman Sachs is making efforts to understand generational diversity. The changes in strategy are governed by constant conversations with stakeholders like interns, campus hires, their preferences, styles, and so on."



Buntty Bohra, Managing Director, Goldman Sachs

"While we hire from the top B-schools, we also recognise that there are other bright people who for some reason have not made it to IIMs. We would like to see if that talent gets attracted to BCG."

Sachin Nandgaonkar, Senior Partner and Director, Boston Consulting Group



"While our consulting business has been the biggest recruiter of management graduates, we now have several groups within our Emerging Business Accelerator businesses that are looking for MBA talent for their ventures."



R Chandrasekaran, Group Chief Executive, Technology and Operations, Cognizant

List Of Top 5 Recruiters At Remaining Institutes

IIM UDAIPUR	
COMPANY NAME	OFFERS
BPCL	4
Quikr	4
GE	3
UAE Exchange	3
Bajaj Auto	3

IIM TIRUCHIRAPALLI	
COMPANY NAME	OFFERS
Cognizant Business Consulting	4
KPMG	4
Perfint Healthcare	4
BPCL	4
Indian Bank	4
Berger Paints	4

IIM RANCHI	
COMPANY NAME	OFFERS
Dubai petrochemical firm	5
France Sports Retail Firm	4
HT Media	3
Hero Motorcorp	3
ICICI Bank	3
ING Vysya	3
IOCL	3
ICRM	3

MDI, GURGAON

COMPANY NAME	OFFERS
TCS	17
KPMG	13
Wipro	12
Deloitte	11
ICICI Bank	11
Goldman Sachs	10
Accenture	10

XIMB

COMPANY NAME	OFFERS
Deloitte US & Human Capital	21
BPCL	17
Cognizant	12
Wipro	11
Exilant	10
Indian Oil	7

IIM ROHTAK	
COMPANY NAME	OFFERS
Cognizant Technology Solutions	7
Prudent Insurance Brokers	6
Relaxo Footwear	6
Mother Dairy	5
Shriram City	4

IIM RAIPUR	
COMPANY NAME	OFFERS
IBM	4
Vedanta Group	3
Hero Motorcorp	3
Usha International	3
BPCL	2
E&Y	2
HT Media	2
ICICI Bank	2
Infosys BPO	2
Yes Bank	2
RITES	2

DMS IIT, DELHI	
COMPANY NAME	OFFERS
GE	6
Wipro	6
HP	6
Deloitte	5
IBM	4
Cognizant	4

IIT BOMBAY SJSOM	
COMPANY NAME	OFFERS
Wipro	9
Accenture	7
Amazon	5
JP&C	5
Idea	4
Procter & Gamble	4

IIM, KASHIPUR	
COMPANY NAME	OFFERS
ICICI Bank	3
BPCL	3
ICICI Prudential	2
Hero Motorcorp	2
KD Logistics	2
Nippon Electric Co India	2

FMS BHU	
COMPANY NAME	OFFERS
ICICI Bank	8
UCO Bank	7
Ansai API	7
LIC HFL	5
Matrix Fertilizers	4

DATA COLLATED BY Sreeradha D Basu, Rica Bhattacharyya, Anumeha Chaturvedi, Devina Sengupta and Shreya Biswas

The War for Talent at the top 3 IIMs

COMPANY NAME	HIRES FROM IIM A, B, C
BCG	34
Bharti Airtel	28
Amazon	25
McKinsey & Co	20
HSBC	18

Indian Express ND 27-Jun-13 P-1

DU puts out first admission list, cut-offs climb

B TECH IN COMPUTER SCIENCE HITS 100% AT RAM LAL ANAND ■ ADMISSIONS BEGIN TODAY ■ SECOND LIST ON JULY 1

ADITIVATSA &
NAVEED IQBAL
NEW DELHI, JUNE 26

ONCE again, cut-offs have hit the 100-per cent mark in Delhi University's first list that was announced on Wednesday night. Two years ago, the cut-off for B Com (H) was 100 per cent at Shri Ram College of Commerce, for some students under the general category.

This year, rank outsider Ram Lal Anand (RLA) College holds the distinction, as students seeking admission to its B Tech (Computer Science) course will require 100 per cent marks.

This academic session

will see the introduction of the new four-year format at the university. Once again, cut-offs have shot up across DU colleges, and reached 99.75 per cent for Commerce and Computer Science in some colleges.

The cut-offs at RLA range from 95 to 100 per cent for Computer Science. The cut-off last year for Computer Science (H) at the college was in the 86 to 91 per cent bracket for general category students.

Apart from North Campus colleges such as Hindu, SGTB Khalsa and Hansraj, the list of colleges where cut-offs were above 99 per cent includes off-campus colleges such as Bhaskaracharya Col-

lege of Applied Sciences, I P College, Rajdhani, Shaheed Rajguru College of Applied Sciences, Shivaji, Motilal Nehru and Shaheed Bhagat Singh College.

At Bhaskaracharya College, for instance, the general category cut-off for computer science is 97 to 99.75 per cent. The cut-off for Computer Science (H) at the college last year was 89.94 per cent.

Even for students falling under the PWD, OBC and SC categories, the cut-off for the course ranges from 94.75 to 99.75 per cent.

Students seeking admission to B Tech in Psychological Sciences at Indraprastha College for Women will require a score of 95.5 to



University braces for the rush.

PRAVEEN KHANNA

99.5 per cent.

Hindu College recorded the highest cut-off for Com-

merce, at 96.75 to 99.75 per cent. The college also had the highest cut-off for English at

98.5 per cent. For Economics on the other hand, the highest cut-off was recorded at

Kamala Nehru College — 93.75 to 98.75 per cent under the general category.

Some colleges also increased their cut-offs for Hindi by around 10-14 per cent as compared to last year. ARSD College raised the cut-off for Hindi to 80 per cent, a 14 per cent increase compared to last year's figure for general category students.

Among the science subjects, Hansraj has the highest cut-off — between 92 and 97 per cent. In Physics, Hansraj recorded the highest cut-off at 97 per cent, an increase of one per cent when compared to last year's figure.

This is followed by Hindu College at 96.66 per cent.

Ramjas and Sri Venkateswara College have also set the bar high — 96 per cent in the general category.

The lowest cut-off for Physics was 70 per cent in Shyam Lal College.

The cut-off for Mathematics at Hansraj is 96.75 per cent, followed by Hindu College at 96.5 per cent.

The college with the lowest cut-offs for science subjects is Shyam Lal College, where the minimum score needed for admission ranged between 65 and 75 per cent.

Both Hansraj and Hindu set the cut-off for Zoology (H) at 94 per cent. They have increased the cut-off for the subject from last year's 90 and 92 per cent respectively.

DU's new system sends humanities cut-offs zooming

HT Correspondent

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NEW DELHI: Delhi University students' clash with sky-high cut-offs continues this year as well.

DU colleges that declared their cut-offs on Wednesday registered an increase over last year's figures. Hindu College had the highest cut-off across colleges, going up to 99.75% for commerce.

Shri Ram College of Commerce, infamous for its 100% cut-off in 2011, has upped its cut-off for commerce by 0.5 percentage points over last year's figure, taking it in the range of 97% to 99% for different subject combinations. The cut-off for economics has gone up to 97.5%, a jump of 0.5 percentage points.

At Kirori Mal College, the economics cut-off has gone up by 1.75 percentage points. The increase at Ramjas College is of 0.5 percentage points for commerce, while the economics figure stays the same as last year.

Miranda House has seen an average increase of 2 percentage points in most of its courses. The highest cut-off here is for Computer Science — ranging between 97.25% and 98%.

At Lady Shri Ram College, the cut-off for journalism is a whopping 98.5%. Last year, admissions were conducted on the basis of an entrance test.

GOING SKY-HIGH

Lady Shri Ram College

	BCom	Eco	Eng
2013	97.75-98.75%	97.75%	97%
2012	97%	97%	81.75%

Kirori Mal College

	BCom	Eco	Eng
2013	96.75-99.75%	95.5-98.5%	92-96%
2012	96.75%	93.25-97.75%	CATE

Miranda House

	BCom	Eco	Eng
2013	—	96.5-97%	95-97.5%
2012	—	96-97.75%	CATE

The increase in off-campus colleges is much higher. At west Delhi's Deen Dayal Upadhyay College, the average jump has been of 4 percentage points. For computer science, the cut-off is up from 92% last year to 96% this year. English, too, has seen the same jump, reaching 92%.

According to experts, the cut-offs are so high this year because students were allowed to indicate only choice of subject — not college — while filling out forms, with the result that a student's application reached every college offering the subject, not giving the colleges a clear picture of those actually interested.

आईआईटी फेल बना नोबेल विजेता

2009 में रसायनशास्त्र के लिए वेंकटरमण रामाकृष्णन को नोबेल पुरस्कार मिला। वे पढ़ाई में औसत ही माने जाते थे। बड़ौदा से फिजिक्स में स्नातक किया। इंटर के बाद उन्होंने आईआईटी और मेडिकल, दोनों के लिए ट्राई किया किंतु फेल हुए। नौकरी के लिए उन्होंने 50 से अधिक आवेदन



दिए, किंतु किसी में कॉल लेटर नहीं आया। नौकरी नहीं मिलने की निराशा के बीच वे अमेरिका चले गए। पहले की सारी असफलता भूल उन्होंने फिजिक्स से पीएचडी की। इसके बाद वे बायोलॉजी में काम करने लगे। उन्होंने साइंस की तीनों शाखाओं पर समान पकड़ बनाई। उन्होंने विज्ञान के क्षेत्र में नए विचार सामने रखे। आज वे रॉयल फेलो सोसायटी के अध्यक्ष हैं और अब भी रिसर्च में जुटे हैं।